



An Orbia Connectivity  
Solutions business.



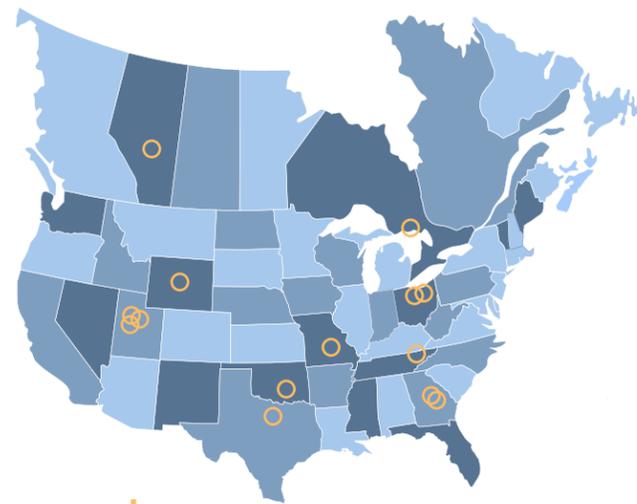
Experience  
Quality  
at Dura-Line

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# Experience **QUALITY**

**Quality is woven into everything we do.**

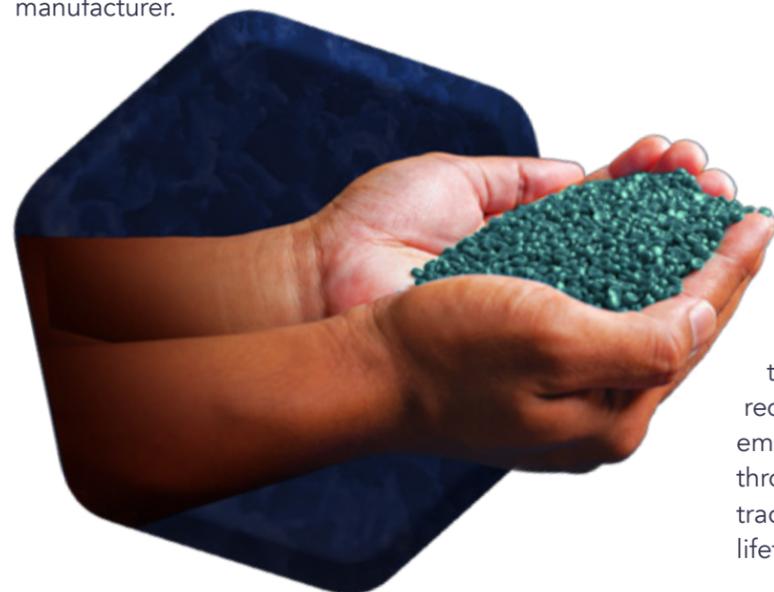
Dura-Line is a leading manufacturer and distributor of high-density polyethylene (HDPE) conduit, accessories, and other connectivity solutions for the US and Canadian telecommunications, transportation, and electrical markets. As part of a global network of premier research and manufacturing facilities for communications infrastructure, we operate with the scale and reliability of a global industry leader and the agility of a local manufacturer.



US and Canada plant locations

**We demand the very best in raw materials.**

We source and test high-quality resins from trusted suppliers, so we know they will meet your requirements. Our conduit production processes employ high levels of scrutiny and quality control throughout—this means we can count on full traceability through a product's entire operational lifetime.



## DURA-LINE US & CANADA

**14**

MANUFACTURING FACILITIES

**50+**

YEARS OF LEADERSHIP

**1.5K**

EMPLOYEES

**226K+**

MILES OF INFRASTRUCTURE PRODUCED ANNUALLY



*We chose Dura-Line because of the support as well as the product. It's been a great relationship with Dura-Line from the get-go."*

~ Brian Smith, CEO, Uplink LLC



Uplink is a provider of fiber broadband services in Clarksdale, MS



**We've been a driver of growth and innovation for over 50 years.**

Our Manufacturing, Quality, and Field Application Engineering teams collaborate closely to improve customer outcomes, minimize waste, and increase efficiency, which enables us to innovate for specific customer challenges. Our integrated business planning means we can shift orders between facilities according to customer needs and support customer compliance with all federal domestic spending preference requirements, including BABA, Buy American, and Buy America.



Top: Salt Lake City, UT Extrusion Plant  
Bottom: Clinton, TN Plant

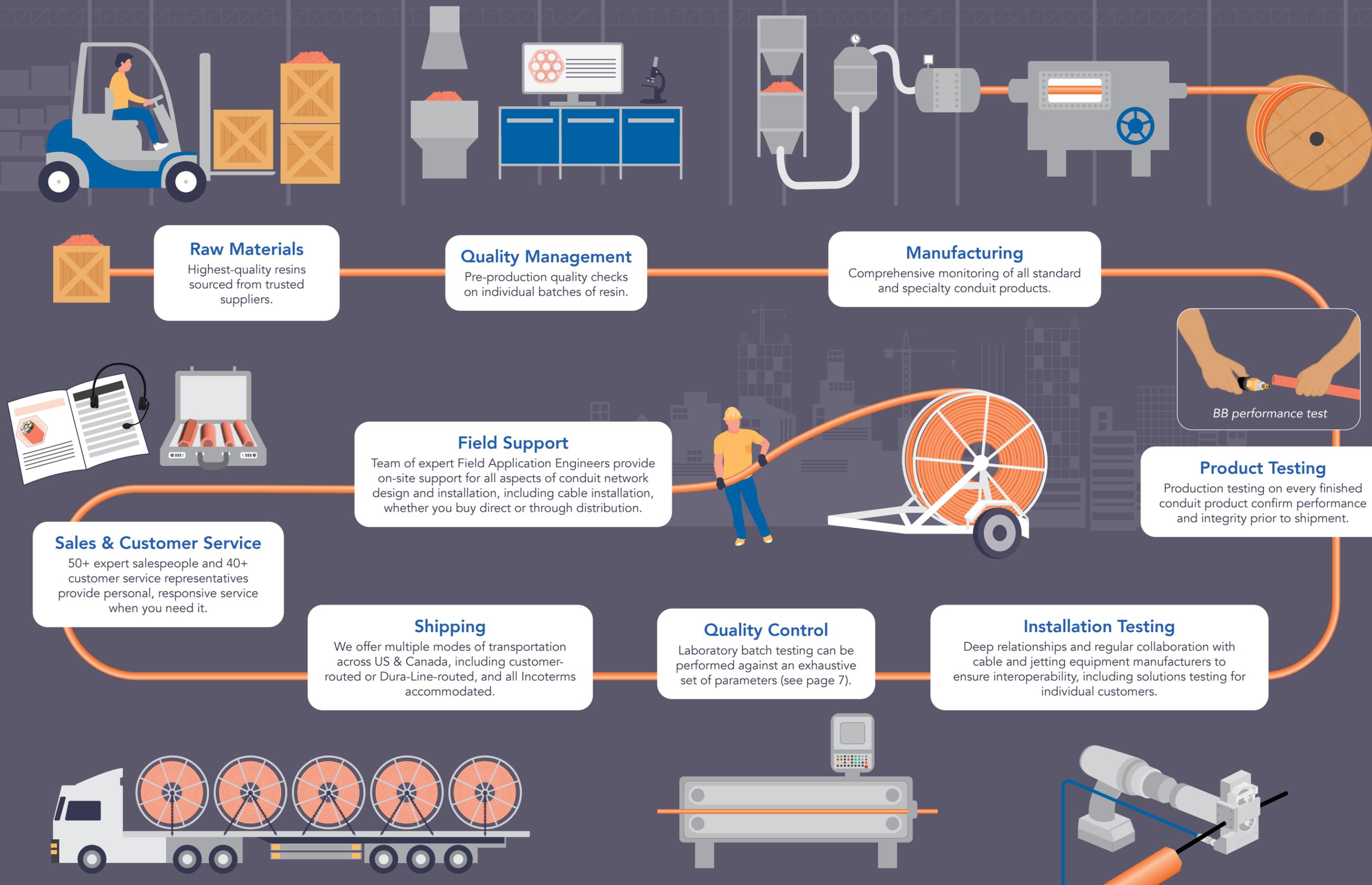
**We give you a complete, comprehensive quality experience.**

Our world-class manufacturing process, expert sales staff, and responsive technical support provide a full-circle quality experience: by the time the conduit that protects your infrastructure is installed, you can be confident in its performance and traceability all the way back to the resin used to manufacture it.

**Take the journey and see for yourself what quality really means.**



# The Dura-Line **QUALITY JOURNEY**



## Raw Materials

Highest-quality resins sourced from trusted suppliers.

## Quality Management

Pre-production quality checks on individual batches of resin.

## Manufacturing

Comprehensive monitoring of all standard and specialty conduit products.

## Field Support

Team of expert Field Application Engineers provide on-site support for all aspects of conduit network design and installation, including cable installation, whether you buy direct or through distribution.

## Sales & Customer Service

50+ expert salespeople and 40+ customer service representatives provide personal, responsive service when you need it.

## Shipping

We offer multiple modes of transportation across US & Canada, including customer-routed or Dura-Line-routed, and all Incoterms accommodated.

## Quality Control

Laboratory batch testing can be performed against an exhaustive set of parameters (see page 7).

## Installation Testing

Deep relationships and regular collaboration with cable and jetting equipment manufacturers to ensure interoperability, including solutions testing for individual customers.

## Product Testing

Production testing on every finished conduit product confirm performance and integrity prior to shipment.

*BB performance test*



“  
Working with Dura-Line and the support they provided was absolutely top-notch.”  
~ Matthew Young, CEO, Spy Communications



Spy Communications is a telecommunications contractor based in Huntsville, ON.

## Our Quality Credentials

### At the Organizational Level

 ISO certification recognizes that an organization's processes, products, or services meet standards set by the International Organization for Standardization, demonstrating a commitment to quality, efficiency, and continuous improvement at the facility level.

All our facilities are ISO certified under the following standards:

- ▶ **9001:** Quality management systems
- ▶ **45001:** Occupational health and safety management systems

### At the Product Level



Dura-Line's USCAN facilities are also certified to TL 9000, which builds on the same foundation as ISO management principles but with requirements specific to the communications industry.

### At the Performance Level



Our products for the power and utilities market are UL- and CSA-listed through an independent listing agency.

## Testing Capabilities

### Every Product, Every Time

We perform two key performance tests on all finished conduit products before they are shipped or turned into bundles:

- ▶ **Blown ball (BB) test:** a ball is jetted through the conduit to verify dimensions and a clear pathway.
- ▶ **Dimensional checks:** all conduit is checked for consistent ovality and wall thickness.

Additionally, before FuturePath bundles leave the plant, we also confirm the thickness and appearance of the sheath.



### Additional Available Testing

We are able to test for each of the performance properties stated on our standard technical data sheets at intervals determined by the customer, or according to local regulations:

- ✓ Coefficient of friction
- ✓ Crush
- ✓ Impact
- ✓ Long-term hydrostatic pressure
- ✓ Marking resistance
- ✓ Tensile strength



## Industry-Leading Test Tracks

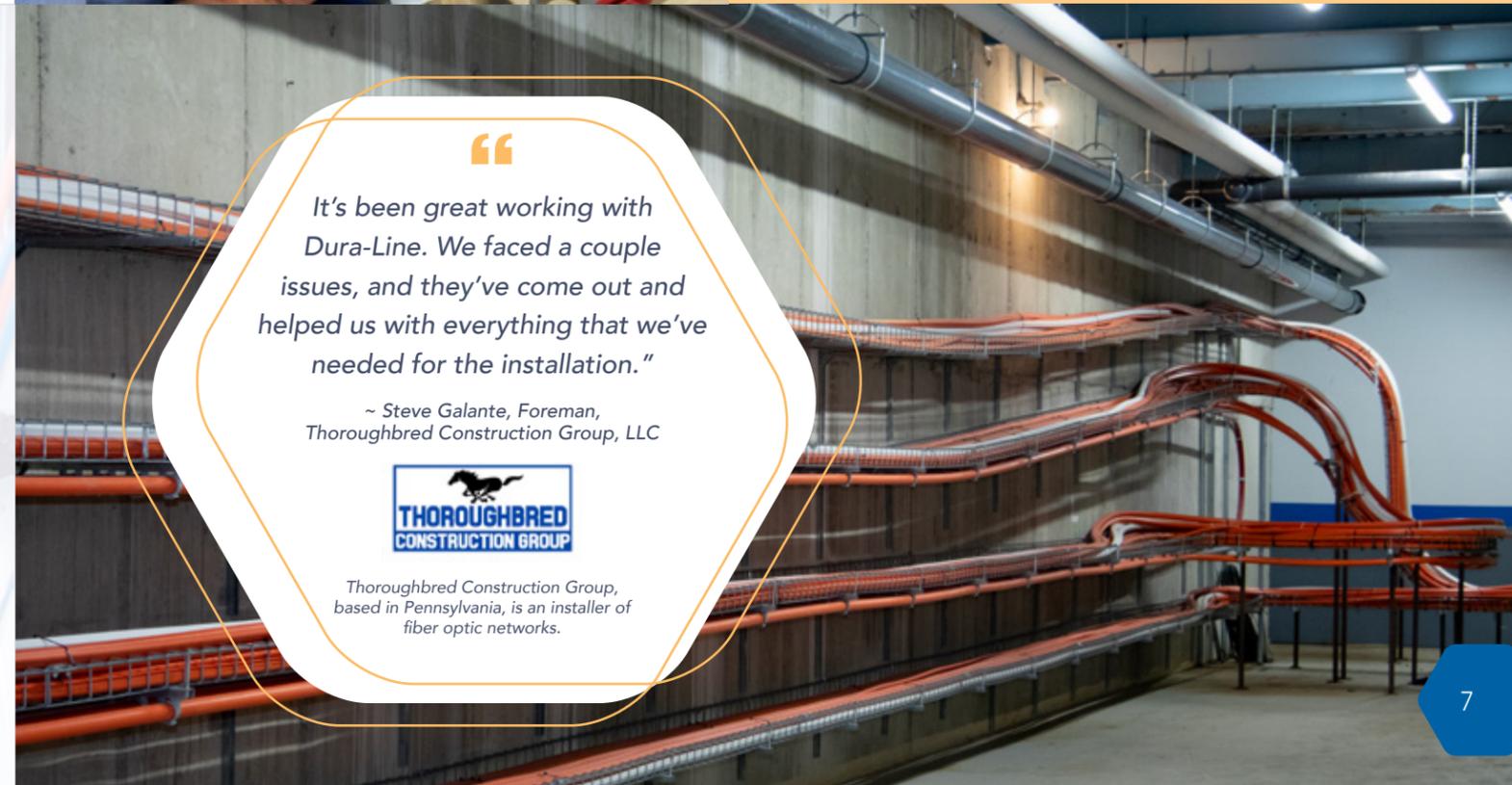
Our two robust, industry-leading test tracks offer space and various sizes of conduit, complete with handholes, couplers, and other real-world obstacles for training, customer trials, and product demonstrations.

### Eagle Way Test Track (bottom photo page 8)

- ▶ Located in Clinton, TN
- ▶ 2,700 ft. (823 m) in length with 6 chambers
- ▶ 18 Dura-Line products available to test
- ▶ Reconfigurable for new product testing
- ▶ Enables in-person training and customer trials
- ▶ Used by 20+ customers and industry partners

### Gravenhurst Test Track (right bottom photo page 7)

- ▶ Located in Gravenhurst, ON
- ▶ Jetting capacity of 3.5 km
- ▶ Many Dura-Line configured products available to test
- ▶ Extensive electrical display
- ▶ Reconfigurable for new product testing
- ▶ Enables in-person training and customer trials
- ▶ Used by customers and industry partners



“  
It's been great working with Dura-Line. We faced a couple issues, and they've come out and helped us with everything that we've needed for the installation.”  
~ Steve Galante, Foreman, Thoroughbred Construction Group, LLC



Thoroughbred Construction Group, based in Pennsylvania, is an installer of fiber optic networks.

# Our Quality in Action

## CASE STUDY 1

### *Working Lean to Deliver Quality in Everything we Do*

“Pathways to Excellence” is an Operational Excellence program designed to engage every person in Dura-Line in problem-solving, teamwork, and ongoing improvement. Our focus is on meeting our customers’ needs, empowering our employees, and continually improving our activities in the workplace.



## CASE STUDY 2

### *Setting the Standard for Conduit Innovation for 50+ Years*

Dura-Line’s Clinton, TN R&D Center is an innovative growth engine which enables our market leadership via new material development, design, and process optimization. Our innovations include the first longitudinally ribbed conduits, pre-installed pull tape, cable-in-conduit, locatable duct, aerial MicroDucts, and a fire-retardant material capable of being manufactured into in-building MicroDucts. Dura-Line R&D engineers developed the coextrusion process which enabled multiple generations of the SILICORE super-slick internal lining.



## CASE STUDY 3

### *Responsive Field Support, Whenever and Wherever You Need It*

Our team of Field Application Engineers supporting US and Canada advise customers on Dura-Line product installations, provide on-site or remote support, and engineer solutions to special engineering difficulties. They support all end users, whether buying direct or via distribution, and conduct regular product testing at our world-class test tracks to provide reliable performance data.



Orbia’s Connectivity Solutions business, Dura-Line, produces more than 500 million meters of essential and innovative infrastructure per year to bring a world’s worth of information everywhere. The business group produces telecommunications conduit, cable-in-conduit and other HDPE products and solutions that create physical pathways for fiber and other network technologies connecting cities, homes, and people.

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